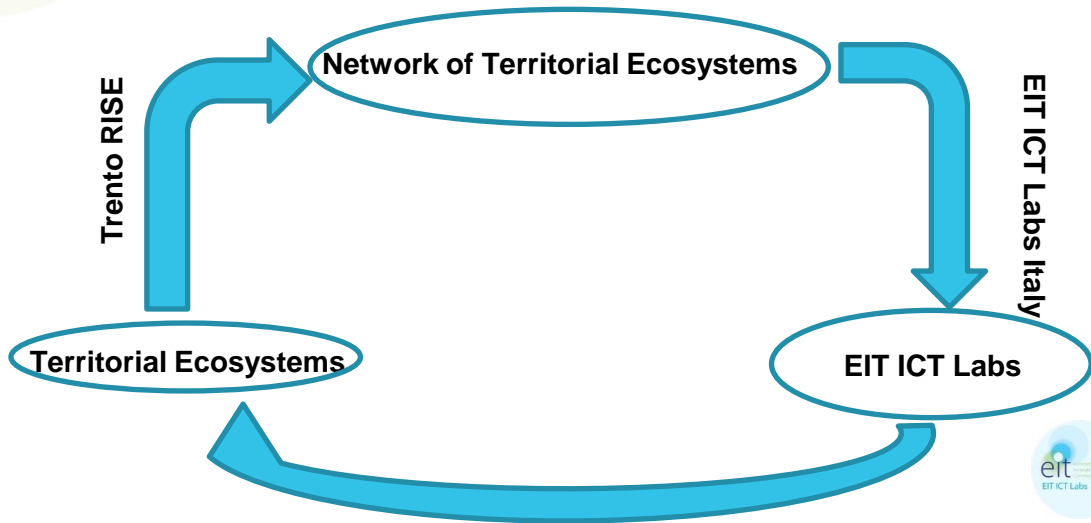


# Experience and Living Labs An Asset for Innovation

Fabio Pianesi  
Trento Rise and EIT ICT Labs Italy

# Experience and Living Labs

# **Background concepts**



# Territorial Ecosystems



Territorial Ecosystems stem from the systematic interactions among

- **Citizens (= end users)**
  - **stimulate**, and **participate** in, service innovation
- **Companies**,
  - deliver **service innovation** enabled by technical innovation
- **Research centers and universities**
  - deliver **technological innovation**

# The Trentino Region

## We are a “small” territory:

- 20.000 hectares
- 500.000 inhabitants
- 60% over 1000 mt / 20% under 600 mt

## With some “big” numbers in interesting topics:

- Expenditure in R&D = 2.09 GPD (1,26 Italy - 2,01 EU27)
- 6,4 every 1000 inhabitants employed in R&D (3,8 Italy - 4,9 EU27)
- 1 University, 12 Public Research Centres – Fiat Research – Microsoft Research Centre
- 900 km optical fiber, 1600 access points, industrial district connect 100 Mb
- 61% Family connected to Internet at home (55% Italy)
- 71% index ICT in Public Sector (59% Italy)



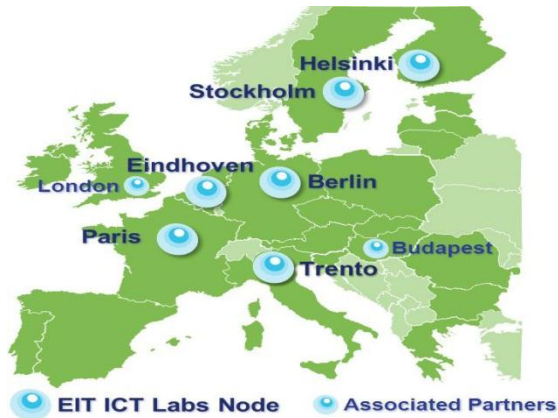
- Association partnered by **FBK** (ICT Research centre) and **University of Trento**
- Funded (mainly) by Province of Trento
- Core partner, and host of the Co-location Center, of the Italian node of EIT ICT Labs

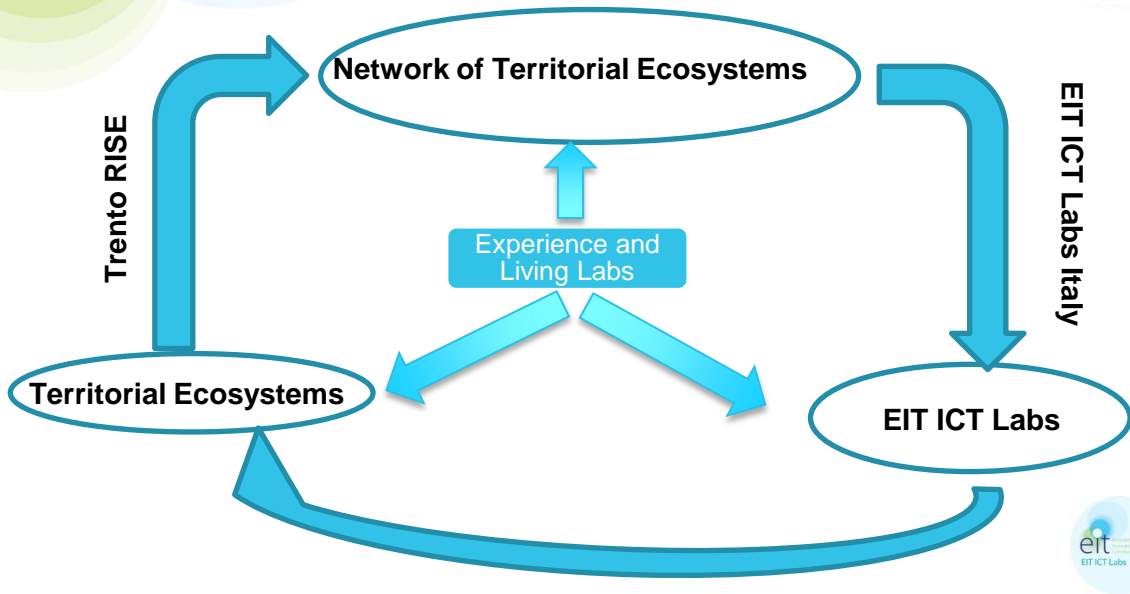
## ***Mission:***

- Organizing and leading the territorial ecosystem
- Fostering innovation through Public Private partnerships involving **Public Administration and Citizens** (e.g. as “stakeholders” and “users”) **Universities, Research Centers,** and **Companies**



- Focus on Territory and on Leveraging ICT for Quality of Life
- Strong Academia and Industry participation
- Strong support and stimulus from national and local governments







# Experience and Living Labs

## **Concept and working model**

Experimentation environments for testing and modifying products and services

- *Focus on the end-user-experience*
  - End-users involvement in real-life or real-as-life settings.
  - Users may act as co-designers
- 
- One of EIT ICT Labs' tools supporting innovation and speeding up transition to market

## What:

- Territory-wide **socio-technical facilities**
- permanent **pools of users, infrastructures**, sets and **stakeholders**,

## Why

- Support the **validation** of ideas
- address user-co-creation of novel services
- make available **testimonials** of local stakeholders
- attract **investment** in novel services

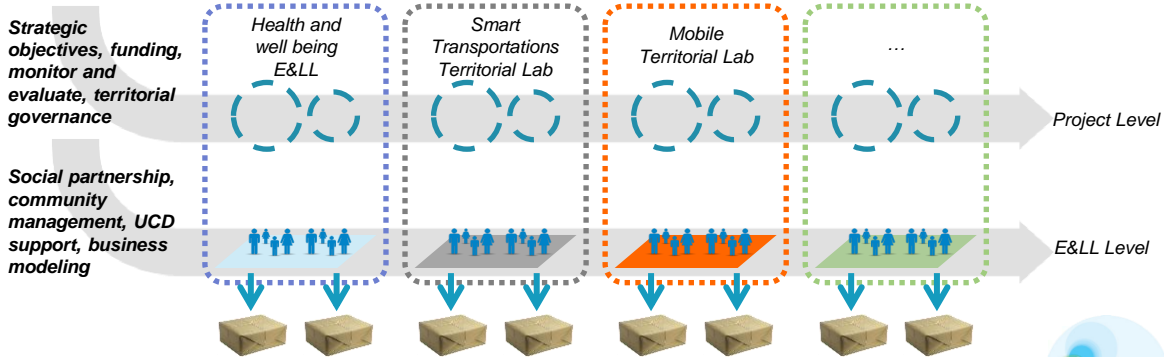
## How

- **Focus on user-experience**
- End-user involvement in real-life or real-as-life settings.
- Users act as co-designers

**One of EIT ICT Labs' tools supporting innovation and transition to market**



# E&LL: working model



Trento E&LL

# Two examples

# Health and Well Being E&LL

Based on a strong local social partnership (social cooperatives, volunteering associations, public bodies)

Pool of older people (>200)

Available services

- Testing and validation of H&WB services at peoples' homes
- Support for speeding up transition to market

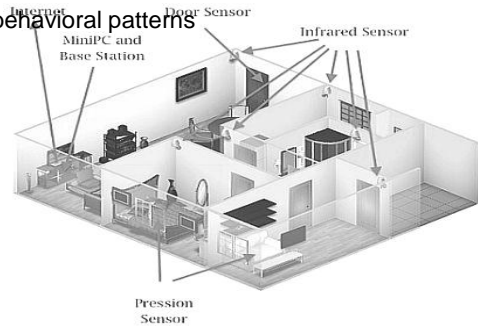
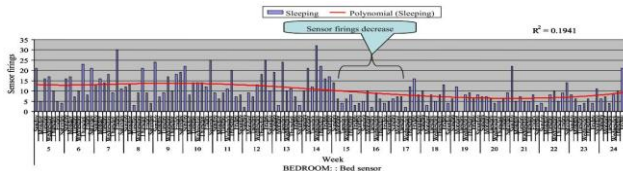
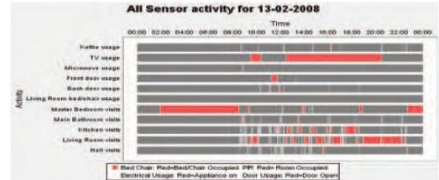
First customer

- Winner of PCP tender (up to 1,5M€ per 3 years)
- Goal: deliver advanced services for primary and secondary prevention with older people at home
- Validation: 200 older adults, professional and non-prof. caregivers



# Details on involved technologies

- Ambient intelligence and monitoring
- Multimodal analysis of human behavior
- Decision support systems
- Advanced middleware for data management
- Human computer interaction for visualization of complex behavioral patterns
- Social networking
- Mobile computing



# Mobile Territorial Lab





## Users

- Currently >60 users
- 150 in June 2013
- Going to open to anybody willing to be part of the community
- Community management



## Service RDI

- **Data analysis platform** for large communities
- User's behaviors **self awareness** platforms
- **Personal Data Store** for mobile data management
- **Co-design** and beta testing of networking mobile **apps**
- Targeting specific **CoP** (Communities of Practices)

# Trento E&LL **Business model**

# E&LL: value network

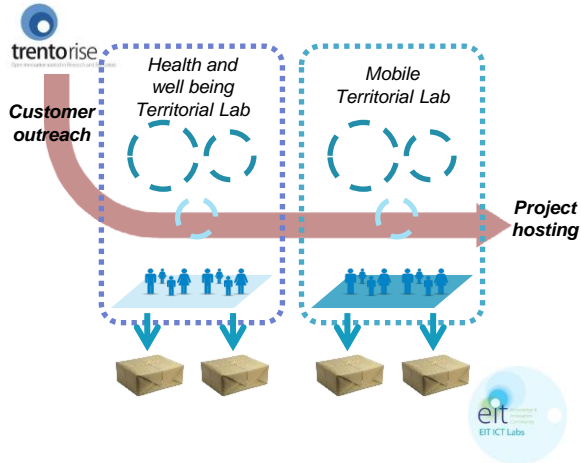
Marketing and Client Outreach to attract companies and projects to become “customers” of E&LLs

Customers exploit E&LL services:

- Program #1: Support in **designing** E&LLs-related Tasks and Activity
- Program #2: **Methodological consultancy** for UCD aspects
- Program #3: **Planning, coordination and execution** of real-life experimentations and validations

Revenues:

- Customers pay a usage fee
- EIT ICT Labs covers part of the costs for its members



# The vision: Open E&LLs cross-border network

- E&LLs as One-stop-Shops offering User-Centered Design services
- Employing sound business models
- Covering all the RDI cycle phases
- Covering several innovation domains (HWB, Energy, Media, Transportations, etc.)
- Providing specific assets (users panels and basic ICT)
- Online repository and marketplace

***Towards an EU-wide market of  
User-centered design services***



Thank you

